

BEANS

SABINA BUNGE LLC

BEANS - 2011
DISCOUNT SCHEDULE #1
9/29/2011

<u>MOISTURE</u>	<u>DISC. AMT.</u>	<u>SHRINK</u>	<u>TEST WEIGHT DISCOUNT</u>	
13.01-13.50	\$ -	1.5%		
13.51-14.00	\$ -	3.0%	53.99-53.00	\$ 0.01
14.01-14.50	\$ 0.02	4.5%	52.99-52.00	\$ 0.02
14.51-15.00	\$ 0.04	6.0%	51.99-51.00	\$ 0.03
15.01-15.50	\$ 0.06	7.5%	50.99-50.00	\$ 0.04
15.51-16.00	\$ 0.08	9.0%	49.99-49.00	\$ 0.05
16.01-16.50	\$ 0.12	10.5%	48.99-48.00	\$ 0.06
16.51-17.00	\$ 0.16	12.0%	47.99-47.00	\$ 0.07
17.01-17.50	\$ 0.20	13.5%	46.99-46.00	\$ 0.08
17.51-18.00	\$ 0.24	15.0%	45.99-45.00	\$ 0.09
18.01-18.50	\$ 0.28	16.5%		
18.51-19.00	\$ 0.32	18.0%	<u>FOREIGN MATERIAL</u>	
19.01-19.50	\$ 0.36	19.5%	1.0-25.00	
19.51-20.00	\$ 0.40	21.0%	EXCESS 1.0% DEDUCTED	
20.01-20.50	\$ 0.44	22.5%	FROM GROSS WEIGHT	
20.51-21.00	\$ 0.48	24.0%	<u>DAMAGE DISCOUNT</u>	
21.01-21.50	\$ 0.52	25.5%		
21.51-22.00	\$ 0.56	27.0%		
22.01-22.50	\$ 0.60	28.5%	2.01-3.00	\$ 0.02
22.51-23.00	\$ 0.64	30.0%	3.01-4.00	\$ 0.04
23.01-23.50	\$ 0.68	31.5%	4.01-5.00	\$ 0.06
23.51-24.00	\$ 0.72	33.0%	5.01-5.50	\$ 0.08
24.01-24.50	\$ 0.76	34.5%	5.51-6.00	\$ 0.10
24.51-25.00	\$ 0.80	36.0%	6.01-6.50	\$ 0.12
25.01-25.50	\$ 0.84	37.5%	6.51-7.00	\$ 0.14
25.51-26.00	\$ 0.88	39.0%	7.01-7.50	\$ 0.16
26.01-26.50	\$ 0.92	40.5%	7.51-8.00	\$ 0.18
26.51-27.00	\$ 0.96	42.0%	ABOVE 8.00 \$.02/1/2 POINTS	
27.01-27.50	\$ 1.00	43.5%	<u>MUSTY DISCOUNT</u>	
27.51-28.00	\$ 1.04	45.0%	\$0.05	
28.01-28.50	\$ 1.08	46.5%	<u>SOUR DISCOUNT</u>	
28.51-29.00	\$ 1.12	48.0%	\$0.10	
29.01-29.50	\$ 1.16	49.5%	<u>HEAT DAMAGE</u>	
29.51-30.00	\$ 1.20	51.0%	.20-1.0= \$.05	
30.01-30.50	\$ 1.24	52.5%	1.01-3.0= \$.08 EA POINT	
30.51-31.00	\$ 1.28	54.0%	<u>SPLITS</u>	
31.01-31.50	\$ 1.32	55.5%	20.01-50.00= \$.05 EA 5%	Splits Discnt
31.51-32.00	\$ 1.36	57.0%		20.1-25 \$ 0.05
32.01-32.50	\$ 1.40	58.5%		25.1-30 \$ 0.10
32.51-33.00	\$ 1.44	60.0%		30.1-35 \$ 0.15
33.01-33.50	\$ 1.48	61.5%		35.1-40 \$ 0.20
33.51-34.00	\$ 1.52	63.0%		40.1-45 \$ 0.25
34.01-34.50	\$ 1.56	64.5%		45.1-50 \$ 0.30
34.51-35.00	\$ 1.60	66.0%		50.1-55 \$ 0.35
				55.1-60 \$ 0.40
				60.1-65 \$ 0.45
				65.1-70 \$ 0.50

Delayed Price: 35 cts per bushel through December 31, 2011. Then, \$.05/bu/month thereafter (prorated). Bushels not priced by Sept 30, 2012 will be subject to dp rate in effect at that time.

Schedule subject to change